



P.O. Box 636
DALLAS, GA. 30132
866-618-2513

Dear Vendor, thank you for your order.

DK Locating, a division of DK Companies, was created to address the rising need for a reliable and honest vending placement service. Established in 1999 in Venice Florida, we set out to prove that it was possible to give Vendors exactly what they were screaming for, reliability, honesty, and successful location placements.

After ten years of placement service, and an expansion to Georgia, we proved it could be done. There are very few locating companies who have our record of being in business for over ten years, having the same name, same owner, and a BBB record that every company wish they had.

With thousands of successful Vendors, tens of thousands of profitable locations, and a history that proves we are reliable and honest, why would any vendor choose any other company?

Please fill out all of the information in the Agreement and complete the Project Orientation. The information we receive from your Project Orientation will allow us to pre-qualify your area to help us in building you a more valued route.

Once payment has been received we immediately start to schedule your project and assign your project to a DK Locating associate that has been very successful in getting exceptional locations for your particular type of equipment. Our associate will notify you within 3 days and discuss an agreed upon time to start your project. They will arrive on the scheduled day, explain what is involved in getting the most qualified locations, and prepare your equipment for delivery if you chose that option.

You can feel confident in knowing that our associates are experienced and have a history of delivering the most valued routes in the industry. Many of our customers have other jobs and can't accompany our associates. Although it is a great learning experience, unlike other companies, you have a choice. Many companies state in their contract that if you don't go along with their locator, it will void their guarantee. It is their way of making sure you keep a watchful eye on the person they subcontracted out to do your job. With DK Locating we use our own people so you can have the same confidence we have in knowing every job is going to be done professionally and successfully.

At DK Locating, we know we have the best agreement and guarantees in the business. I've shopped the other companies and most make promises that I know are impossible to keep. None back their work 100%. And none have the outstanding record and history we have. But, if you find a legitimate company that offers a better agreement than us, let me know, and I'll beat it.

If you have any questions or need any assistance please call DK Locating at 866-618-2513 and any one of our location specialist will be glad to help.

Thank you, Donald Kimball



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The Solution

Invoice#
Office Use Only

"Better Company, Better Locations, Better Guarantees, and Better Service"

AGREEMENT

Personal Service

E-Mail:

Invoice:

- **Definitions:**
 - *Vendor-* refers to the contracted and/or owner of item to be placed.
 - *Item-* refers to, any apparatuses for retail sales that need to be located.
 - *Location-* refers to the businesses accepting the item.
 - *Placement-* refers to the physical presence of the item at business.
 - *Locator-* refers to **DK Locating** and/or any principle thereof.
 - *Retail operation-* refers to any and all operations for successful retail sales.
 - *Program-* refers to the duration and attributes of the guarantee.
 - *Guarantee-* refers to an obligatory assurance of all parties bound by the ***terms and conditions.**

Vendors Name:	Phones:
Address:	City: State:

*Terms and Conditions

- 1) The vendor understands and accepts all responsibility involved in the terms and execution of this agreement, and understands and accepts, there is no deviation from terms and execution of said agreement without prior written consent.
- 2) All items must be ready for retail operation at the agreed upon time of placement and be on location within 7 days..
- 3) After placement, the vendor must conduct their business in a manner that won't affect their retail operation's success.
- 4) All requests for location replacements must be done by completely filling out the *Location Replacement Form* in it's entirety.
- 5) Guarantee covers the relocation of the item from its original location only and all items must be removed prior to replacement.
- 6) The guarantee can be activated and exercised only one time and is not restricted to the amount of locations.
- 7) The guarantee must be activated within its allotted time, written exceptions excluded.
- 8) The guarantee program's allotted time begins upon location completion.
- 9) All location placements are subject to the approval of the vendor.

Charity:	Commission:	Start Date:
Item:		Quantity:
Program: 60 / 90 / 120/ Day, 100% Placement Satisfaction.		Location fee per machine \$
		Total agreement/contract amount \$
		Deposit amount due upon signing Agreement \$

Thank you for using DK Locating

The locations solicited by DK Locating have historically been proven to be the most successful locations for our customers and their products. No location company can be correct one hundred percent of the time, however; with our outstanding guarantees that allow you to get 100% relocations, we highly recommend and appreciate your consideration for every location that we refer to you. Many vendors realize pre-judging a location can cost them large profits. *DK Locating* does not guarantee the amount of vends or income per location, however; we are determined to get confirmed placements at locations that should be successful.

It is has always been DK Locating's practice to enter into any and all agreements honorably and responsibly without misrepresentation or fraud. Therefore, any misrepresentation or conscience fraud by Vendor voids all our contractual obligations.

UPON SIGNING THIS AGREEMENT, ALL PARTIES INVOLVED HAVE AGREED TO THE *TERMS AND CONDITIONS

Thank-you, *Donald H. Kimball*

I Agree _____



vendors signature Date _____

COMPLETE AND RETURN TO DK LOCATING

FAX TO: 770-573-9452

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Customer Name _____ **Date** _____

Please answer the questions below and provide DK Locating with as much information as possible. The more information we have, the better we can assist you. Those questions that don't pertain to you feel free to ignore them and leave those spaces blank. We thank you for your participation and help.

Purchase History			
Item		Quantity	
Company and Phone Number			
Sales Person and Phone Number			
Charities and Commissions			
Charity's Full Name <i>(if applicable)</i>			
Charity's Address and Phone Number		Commission Percent <i>(if applicable-circle one)</i>	% Net - Gross
Monthly Income Projections			
Per Unit		Per Route	
Route Placements*			
Desired Locations <i>(retail, industrial, auto, restaurants, ect...)</i>			
Undesirable Locations <i>(tattoo, adult, bars, ect...)</i>			
Desired Zip Codes <i>(specific zip codes)</i>			
Desired Town(s) <i>(Most to least desirable)</i>			
Jobs are scheduled upon arrival of all required forms and the clearance of funds. Please allow at least 7-10 business days for completion. Item delivery must be prompt – schedule time to do it within 3 business days upon receipt of confirmed locations. DK Locating's policy is no refunds on completed or in progress jobs. Placements refused by the vendor are non-refundable. Circumstances not allowing us to fulfill our agreed obligations are considered for refunds; however, all applicable refunds will be charged a 25% already costs incurred charge. PLEASE BE ACCURATE IN YOUR DIRECTIONS			

I have read and understand - Vendors Signature _____  Date _____

COMPLETE AND RETURN TO DK LOCATING

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Customer Checklist

_____ Vending machine is assembled. *(if to be delivered)*
It is very important that your machine or display be ready for retail operation. It must be completely assembled,

(NOTE: in some instances, for delivery purposes, it is best to leave the stands unassembled, if possible).

_____ Machine product settings have been completed and dispense the correct amount.

Each manufacturer has different product settings for their machines. Some are pre-set upon delivery and some you have to set yourself. Make sure the settings on your machines dispense a sufficient amount of product for your customers.

_____ Interior Product Labels have been posted

Labels describe and advertise the products you offer – it helps you sell more! Place them on the interior of the machine to keep them protected and out of the reach of the public. Secure them with tape. Be very neat!

_____ Machines have been filled half way with product *(if to be delivered)*

It is best to fill your product containers half way during the initial location of your machine. This will decrease the weight and make it easier for delivery.

_____ Charity labels have been placed visibly on your machines. *(when applicable)*

Most charities involved in the vendor outreach program have labels that can readily be affixed to the exterior of your machine. However; some charity labels may have to be protected and placed on the interior – both visible to the public.

_____ Service labels have been placed – this a must!

A small label should be placed on the machine that states, “for service call” and your phone number. This will let the location know where to contact you if they need more products. Use your cell phone number and never put your address!

_____ Need other labels?

Some vendors have placed other labels on their machines attesting to their products freshness and boasting about their vended portions, and successfully have increased their income.

_____ Machines have been tested for proper operation.

Proper operation of your machines is imperative. If your machine is not working properly, you will not only lose sales, but, you could be asked to have your machine removed from the location because of its poor performance.

_____ Machines are readily accessible for locator - *(if to be delivered)*

Ideally, the place to store your machines, until your locator arrives, is in a storage unit that has ground level access or a garage that is easily accessible. Avoid flights of stairs. Make your machines easily accessible.

_____ Checklist Complete!

After you have checked this box you have completed the important first steps of your business venture.

Good Luck, lots of people have made lots of money in vending, and now you can be one of those lots of money people.

FOR YOUR INFORMATION ONLY - DOES NOT NEED TO BE RETURNED