



P.O. Box 636
DALLAS, GA. 30132
866-618-2513

Dear Vendor, thank you for your order.

DK Locating, a division of DK Companies, was created to address the rising need for a reliable and honest vending placement service. Established in 1999 in Venice Florida, we set out to prove that it was possible to give Vendors exactly what they were screaming for, reliability, honesty, and successful location placements.

After ten years of placement service, and an expansion to Georgia, we proved it could be done. There are very few locating companies who have our record of being in business for over ten years, having the same name, same owner, and a BBB record that every company wish they had.

With thousands of successful Vendors, tens of thousands of profitable locations, and a history that proves we are reliable and honest, why would any vendor choose any other company?

Please fill out all of the information in the Agreement and complete the Project Orientation. Once we have received your payment we immediately start the process of finding a location for your equipment. The information we receive from your Project Orientation will allow us to target the more desirable businesses in your area. We will also assign your project to an associate that is very successful in getting exceptional locations for your particular type of equipment.

Once we have acquired an approved location, and the value authorization has been verified by one of our managers, we then immediately send you all of the information you need to make a successful delivery.

Our Project Orientation has been invaluable in finding the best locations for our customers. The information that is provided helps us target those top tier businesses in the desired areas and gives our vendors a perfect match for their equipment. Taking that extra time to get to know our customers needs is another reason more vendors choose DK Locating.

At DK Locating, we know we have the best agreement and guarantees in the business. I've shopped the other companies and most make promises that I know are impossible to keep. None back their work 100%. And none have the outstanding record and history we have. But, if you find a legitimate company that offers a better agreement than us, let me know, and I'll beat it.

If you have any questions or need any assistance please call DK Locating at 866-618-2513 and any one of our location specialist will be glad to help.

Thank you, Carene

Telemarketing Manager



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The Solution

Office Use Only
Invoice #

"Better Company, Better Locations, Better Guarantees, and Better Service"

AGREEMENT

Personal Service-Drink

E-Mail:

• **Definitions:**

- *Vendor-* refers to the contracted and/or owner of item to be placed.
- *Item-* refers to, any apparatuses for retail sales that need to be located.
- *Location-* refers to the businesses accepting the item.
- *Placement-* refers to the physical presence of the item at business.
- *Locator-* refers to **DK Locating** and/or any principle thereof.
- *Retail operation-* refers to any and all operations for successful retail sales.
- *Program-* refers to the duration and attributes of the guarantee.
- *Guarantee-* refers to an obligatory assurance of all parties bound by the *terms and conditions.

Vendors Name:

Phones:

Address:

City:

State:

*Terms and Conditions

- 1) The vendor understands and accepts all responsibility involved in the terms and execution of this agreement, and understands and accepts, there is no deviation from terms and execution of said agreement without prior written consent.
- 2) All items must be ready for retail operation at the agreed upon time of placement and be on location within 7 days..
- 3) After placement, the vendor must conduct their business in a manner that won't affect their retail operation's success.
- 4) To activate the guarantee, and/or to request replacements, the vendor must send copies of the *Location Replacement Form* to DK Locating, which must be filled out in its entirety.
- 5) Guarantee covers the relocation of the item from its original location only and all items must be removed prior to replacement.
- 6) The guarantee can be activated and exercised only one time and is not restricted to the amount of locations.
- 7) The guarantee must be activated within the program's allotted time, no exceptions.
- 8) The guarantee program's allotted time begins upon location completion.
- 9) Location Placement refusals will be prioritized and is subjected to only #4 of * Terms and Conditions.
- 10) All Location Placements are guaranteed and the Vendor has the right of one replacement each.
- (11) All guarantee programs are bound by the *terms and conditions.

Charity:

Commission:

Start Date:

Item:

Quantity:

Program:

Location fee per machine \$
Total agreement/contract amount \$
Deposit amount due upon signing Agreement \$
Amount due upon completion\$

Thank you for using DK Locating

The locations solicited by DK Locating have historically been proven to be the most successful locations for our customers and their products. No location company can be correct one hundred percent of the time, however; with our outstanding guarantees that allow you to get 100% relocations, we highly recommend and appreciate your consideration for every location that we refer to you. Many vendors realize pre-judging a location can cost them large profits. *DK Locating* does not guarantee the amount of vends or income per location, however; we are determined to get confirmed placements at locations that should be successful.

It is always DK Locating's practice to enter into any and all agreements honorably and responsibly without misrepresentation or fraud. Therefore, any misrepresentation or conscience fraud by Vendor voids all our contractual obligations.

UPON SIGNING THIS AGREEMENT, ALL PARTIES INVOLVED HAVE AGREED TO THE *TERMS AND CONDITIONS

Thank-you, *Donald H. Kimball*

I Agree _____



vendors signature Date _____

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COMPLETE AND RETURN TO DK LOCATING

Fax Number 770-573-9452

Snack, Drink, and Combination Project Orientation

Information for a better job.

DRINK MACHINE:

Quantity _____ **Size** Full _____ Mid _____ Small _____

Brand: Coke _____ Pepsi _____ Other _____

Selection: Can _____ Bottle _____ Other _____

Selection Qty: Can _____ Bottle _____

Selection Size: Can _____ Bottle _____

Selection Price: Can _____ Bottle _____

SNACK MACHINE:

Quantity _____ **Size** Full _____ Mid _____ Small _____

Selection Qty: Total _____ Rows _____ Columns _____

Selection Price: Candy _____ Pastries _____ Chips _____ Crackers _____

LOCATION OBJECTIVES and DESIRED AREAS

Type Of Locations: Lunchrooms _____ Break Areas _____ Retail _____

Minimum Projected Income: Per Each Unit _____ Per Whole Route _____

Estimated Service calls: Per Week _____ Per Month _____

Desired Locations <i>(retail, industrial, auto, restaurants, ect...)</i>	
Undesirable Locations <i>(tattoo, adult, bars, ect...)</i>	
Desired Zip Codes <i>(specific zip codes)</i>	
Desired Town(s) <i>(Most to least desirable)</i>	

Thank you for filling out the Project Orientation. This is very valuable in helping us obtain the locations you desire. We are always striving for 100% customer satisfaction and this is just one of the tools developed to help us achieve that goal. The locations we solicit have historically proven to be profitable and satisfactory, however, no location company can be a 100% correct and this why DK Marketing and Sales backs all of its services with a 100% guarantee.

Thank-you, *Donald H. Kimball*



Vendors Signature _____ Date _____