



P.O. Box 636  
DALLAS, GA. 30132  
866-618-2513

Dear Vendor, thank you for your order.

DK Locating, a division of DK Companies, was created to address the rising need for a reliable and honest vending placement service. Established in 1999 in Venice Florida, we set out to prove that it was possible to give Vendors exactly what they were screaming for, reliability, honesty, and successful location placements.

After ten years of placement service, and an expansion to Georgia, we proved it could be done. There are very few locating companies who have our record of being in business for over ten years, having the same name, same owner, and a BBB record that every company wish they had.

With thousands of successful Vendors, tens of thousands of profitable locations, and a history that proves we are reliable and honest, why would any vendor choose any other company?

Please fill out all of the information in the Agreement and complete the Project Orientation. Once we have received your payment we immediately start the process of finding a location for your equipment. The information we receive from your Project Orientation will allow us to target the more desirable businesses in your area. We will also assign your project to an associate that is very successful in getting exceptional locations for your particular type of equipment.

Once we have acquired an approved location, and the value authorization has been verified by one of our managers, we then immediately send you all of the information you need to make a successful delivery.

Our Project Orientation has been invaluable in finding the best locations for our customers. The information that is provided helps us target those top tier businesses in the desired areas and gives our vendors a perfect match for their equipment. Taking that extra time to get to know our customers needs is another reason more vendors choose DK Locating.

At DK Locating, we know we have the best agreement and guarantees in the business. I've shopped the other companies and most make promises that I know are impossible to keep. None back their work 100%. And none have the outstanding record and history we have. But, if you find a legitimate company that offers a better agreement than us, let me know, and I'll beat it.

If you have any questions or need any assistance please call DK Locating at 866-618-2513 and any one of our location specialist will be glad to help.

Thank you, Carene

Telemarketing Manager



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# Steps to Success

Thank you for considering DK for your placement service. Below is a list of steps that explain what you can expect from us from the time you sign the agreement to the time you place your item. If you have any questions, please give me a call at 866-618-2513.

## **Step 1 – Agreement**

Review the Agreement and then sign your name with the date. If any corrections need to be made, call the office, and we will grant you authorization.

## **Step 2 – Project Target**

The Project Target is the most valuable tool we have in getting you the type of locations that you most desire and in the area that you desire to have them placed. It was designed to allow my staff and I to get to know you better, and the more questions you answer, the more on target we will be. Please fill out all the questions that pertain to your particular project.

## **Step 3 – Payment Options**

We have four options available for payment. You can mail us a check. We can accept credit card payments over the phone through our secured network. You can make a payment on our website. Or, an option we prefer, we can invoice you through Pay Pal, an online payment system that is securely used by millions of people. The invoice will be sent to your e-mail informing you of a request for payment by DK Companies. Open the email and enclosed you will find all of the instructions and steps necessary to make a successful payment.

## **Step 4 – Starting Your Project**

Once payment has been received and funds have cleared, we immediately start processing your order. First, we enter all of your information into our database and then prepare all of the necessary paperwork required to make your project successful. We create a list of locations that is from your designated area and is according to your desires, we assign one of our staff that is qualified for your particular project, and then we do the scheduling. To get you started averages about 3 days. However, it mostly depends on how many projects like yours are being handled at that particular time.

## **Step 5 – Location Placement Approved**

Once we have received approval for the placement of your equipment, our staff person hands it over to our managers for verification. Our managers call the business and thank them while verifying all of the information they gave us. We also verify that proper authorization was given for the placement. After we have verified the correctness of the approval, we immediately e-mail the information to you for delivery. You will receive the name, address, phone number, contact person, and the best times for delivery. We will also include important comments from the location or if there is a need, additional instructions.

## **Step 6 -Replacement Request**

We are the only company in the business that guarantees 100% of our work. To request a location replacement all you need is the Location Replacement Form. Fill it out, send it in, and we'll find you a new location. That was easy.

**We are completing most of our projects within 10 days and some in less than 3.**



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# The Solution

Office Use Only Invoice #
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**"Better Company, Better Locations, Better Guarantees, and Better Service"**

## AGREEMENT

## Telemarketing-Drink

E-Mail:

• **Definitions:**

- *Vendor-* refers to the contracted and/or owner of item to be placed.
- *Item-* refers to, any apparatuses for retail sales that need to be located.
- *Location-* refers to the businesses accepting the item.
- *Placement-* refers to the physical presence of the item at business.
- *Locator-* refers to **DK Locating** and/or any principle thereof.
- *Retail operation-* refers to any and all operations for successful retail sales.
- *Program-* refers to the duration and attributes of the guarantee.
- *Guarantee-* refers to an obligatory assurance of all parties bound by the \*terms and conditions.

**Vendors Name:**

**Phones:**

**Address:**

**City:**

**State:**

### \*Terms and Conditions

- 1) The vendor understands and accepts all responsibility involved in the terms and execution of this agreement, and understands and accepts, there is no deviation from terms and execution of said agreement without prior written consent.
- 2) All items must be ready for retail operation at the agreed upon time of placement and be on location within 7 days..
- 3) After placement, the vendor must conduct their business in a manner that won't affect their retail operation's success.
- 4) To activate the guarantee, and/or to request replacements, the vendor must send copies of the *Location Replacement Form* to DK Locating, which must be filled out in its entirety.
- 5) Guarantee covers the relocation of the item from its original location only and all items must be removed prior to replacement.
- 6) The guarantee can be activated and exercised only one time and is not restricted to the amount of locations.
- 7) The guarantee must be activated within the program's allotted time, no exceptions.
- 8) The guarantee program's allotted time begins upon location completion.
- 9) Location Placement refusals will be prioritized and is subjected to only #4 of \* Terms and Conditions.
- 10) All Location Placements are guaranteed and the Vendor has the right of one replacement each.
- (11) All guarantee programs are bound by the \*terms and conditions.

**Charity:**

**Commission:**

**Start Date:**

**Item:**

**Quantity:**

**Program:**

Location fee per machine \$  
Total agreement/contract amount \$  
Deposit amount due upon signing Agreement \$

### Thank you for using DK Locating

The locations solicited by DK Locating have historically been proven to be the most successful locations for our customers and their products. No location company can be correct one hundred percent of the time, however; with our outstanding guarantees that allow you to get 100% relocations, we highly recommend and appreciate your consideration for every location that we refer to you. Many vendors realize pre-judging a location can cost them large profits. *DK Locating* does not guarantee the amount of vends or income per location, however; we are determined to get confirmed placements at locations that should be successful.

***It is always DK Locating's practice to enter into any and all agreements honorably and responsibly without misrepresentation or fraud. Therefore, any misrepresentation or conscience fraud by Vendor voids all our contractual obligations.***

UPON SIGNING THIS AGREEMENT, ALL PARTIES INVOLVED HAVE AGREED TO THE \*TERMS AND CONDITIONS

Thank-you, *Donald H. Kimball*

I Agree \_\_\_\_\_



vendors signature \_\_\_\_\_ Date \_\_\_\_\_

+++++

**COMPLETE AND RETURN TO DK LOCATING**

**Fax Number 770-573-9452**

# Snack, Drink, and Combination Project Orientation

*Information for a better job.*

**DRINK MACHINE:**

**Quantity** \_\_\_\_\_ **Size** Full \_\_\_\_\_ Mid \_\_\_\_\_ Small \_\_\_\_\_

**Brand:** Coke \_\_\_\_\_ Pepsi \_\_\_\_\_ Other \_\_\_\_\_

**Selection:** Can \_\_\_\_\_ Bottle \_\_\_\_\_ Other \_\_\_\_\_

**Selection Qty:** Can \_\_\_\_\_ Bottle \_\_\_\_\_

**Selection Size:** Can \_\_\_\_\_ Bottle \_\_\_\_\_

**Selection Price:** Can \_\_\_\_\_ Bottle \_\_\_\_\_

**SNACK MACHINE:**

**Quantity** \_\_\_\_\_ **Size** Full \_\_\_\_\_ Mid \_\_\_\_\_ Small \_\_\_\_\_

**Selection Qty:** Total \_\_\_\_\_ Rows \_\_\_\_\_ Columns \_\_\_\_\_

**Selection Price:** Candy \_\_\_\_\_ Pastries \_\_\_\_\_ Chips \_\_\_\_\_ Crackers \_\_\_\_\_

**LOCATION OBJECTIVES and DESIRED AREAS**

**Type Of Locations:** Lunchrooms \_\_\_\_\_ Break Areas \_\_\_\_\_ Retail \_\_\_\_\_

**Minimum Projected Income:** Per Each Unit \_\_\_\_\_ Per Whole Route \_\_\_\_\_

**Estimated Service calls:** Per Week \_\_\_\_\_ Per Month \_\_\_\_\_

<b>Desired Locations</b> <i>(retail, industrial, auto, restaurants, ect...)</i>	
<b>Undesirable Locations</b> <i>(tattoo, adult, bars, ect...)</i>	
<b>Desired Zip Codes</b> <i>(specific zip codes)</i>	
<b>Desired Town(s)</b> <i>(Most to least desirable)</i>	

Thank you for filling out the Project Orientation. This is very valuable in helping us obtain the locations you desire. We are always striving for 100% customer satisfaction and this is just one of the tools developed to help us achieve that goal. The locations we solicit have historically proven to be profitable and satisfactory, however, no location company can be a 100% correct and this why DK Marketing and Sales backs all of its services with a 100% guarantee.

Thank-you, *Donald H. Kimball*



Vendors Signature \_\_\_\_\_ Date \_\_\_\_\_