



P.O. Box 636
DALLAS, GA. 30132
866-618-2513

Delivery Process

Remember finding these profitable locations is not an easy process and requires great effort by DK Locating. When delivering your vending machines, you also must apply the same efforts, to ensure getting your locations. When delivering the equipment to the location, you are not a delivery person, you are a professional business owner. You are that person who is well dressed, well mannered, and have that product knowledge.

When delivering your vending machines to their approved, confirmed locations. Please use the following procedures. Failure to comply with these procedures will hinder your success considerably.

1. Equipment check list should have been completed and all equipment is service ready.
2. DO NOT CALL the location prior to delivery. Unless instructed to do so. Permission has already been confirmed at least twice. Once by our staff and again by our management team,.
3. Dress appropriately and be polite and thankful- people appreciate respect and manners Listen to their suggestions – the business owner knows their customers. Be flexible – understand their concerns. After all some are giving you their space for free.
4. Go to each location carrying the machine with you. Place the machine where instructed by DK Locating. If no instructions were given, place the machine in the front entrances, break area, or lobby.
5. If questioned by employees, explain that you are just dropping off the machine, that was authorized. Have your contact information available for validation.
6. Have all machines delivered within three to five business days from the time they were authorized. The longer it takes to deliver a machine, the greater the chances of losing the location.
6. Service your machines after two weeks from placement to familiarize yourself with your locations. Do not gage your income by this service call, it usually takes thirty to sixty days to make a location mature.
7. Failure to place the machines as per instructions, outlined above, can jeopardize successful placement and will result in the voiding of our agreement with you.

Thank you for using DK Locating as your locating experts. We strive to be the best in the industry and appreciate your business very much.

Thank you, *Donald H. Kimball*

FOR YOUR INFORMATION ONLY - DOES NOT NEED TO BE RETURNED